

Camden Opera House Committee
01/25/2010
Tucker Room, Camden Opera House
Meeting called to Order at 5:30 pm

Attending were Chairman Hal Owen, member Don White and alternate Susan Dorr. Representing the town, Kerry Hadley, Opera House Manager and Dave Morrison Facilities manager. Absent were Raymond Brunyanszki and Jean Belair

The minutes from the November 18th meeting were accepted as presented. Motion by White, second Dorr, unanimous approval.

Kerry Hadley presented the current revenue update and projections for the fiscal 2011 budget. Below are her remarks prepared for town manager Roberta Smith.

Camden Opera House Revenue Projections 2011

2010 was a banner year for the Opera House for revenues. By the time we close out the first six months of the year, we will have netted \$42,000 of the \$50,000 that was originally budgeted/projected for revenues for the entire year.

I anticipate an additional \$20,000 in revenues from January – June (currently booked during that time period is \$18,200 in net rental fees), which will total \$62,000 in total for 2010.

I project \$70,000 in 2011 with the following breakdown:

\$60,000 rentals (to be conservative – could be \$65,000)

5,000 income from Opera House produced shows

5,000 from ownership of stage lights and thereby our collecting stage light fees instead of the previous owners. (this, too, is a conservative number)

Our bookings for 2011 are already ahead of any past year within the last 8 years:

- July/August are fully booked - these in the past have been slow months for us
- yet another large-scale, multi-day conference is looking to book a long weekend in October
- an inaugural Comedy Festival is being planned in November

These in addition to our loyal base renters who return every year to present their events.

Total: \$70,000

Hadley outlined the possible Camden Opera House (COH) produced shows for FY11. They include Celtic Crossroads, a Christmas Program and a children's show.

Hadley than reviewed the Town of Camden FY11 Budget. In particular, Dave Morrison reviewed the Small Dept. Equipment line in the Opera House budget:

2011 Proposed Camden Opera House Technical Expenditures

Auditorium / Stage

Audio snake: 150' 24 channel audio snake with 4 return lines. This will improve sound quality, and allow us to let outside renters and sound vendors tap into our system. Our current snake has less capacity and has been cut and spliced, compromising its shield.

\$910.99

Amp Rack: current wall-mounted amp rack is too shallow for modern components, so that whenever it is opened and closed wires get crimped and broken. New rack would be a larger rack, in a road case, on casters, so it could be removed on events where a larger sound system is brought in.

\$289.95

Wheels \$109.00

Misc. cables and parts \$300.00

Tucker Room

