Snow Bowl Financial Summary
1981-2013

8/10/13

Year	Operating Revenue	Operating Expense	Operating Profit or (Loss)	Town Toboggan Match	Town Deficit Appropriation	Operating Balance 6/30	Town Capital Appropriation	Capital Balance 6/30	Total June 30 Balance	Total Town Contribution
1981-1982	$ 20,465	$ 36,003	$ (15,538)	$ -	$ 30,000	$ 14,462	$ -	$ -	$ 14,462	$ 30,000
1982-1983	no audit report this year			$ -		$ 31,460	$ -	$ -	$ 31,460	$ -
1983-1984	$ 35,276	$ 67,857	$ (32,581)	$ -	$ 25,000	$ (7,581)	$ -	$ -	$ (7,581)	$ 25,000
1984-1985	$ 190,783	$ 211,714	$ (20,931)	$ -	$ 53,085	$ 32,154	$ -	$ -	$ 32,154	$ 53,085
1985-1986	$ 166,825	$ 174,941	$ (8,116)	$ -	$ 60,540	$ 52,424	$ -	$ -	$ 52,424	$ 60,540
1986-1987	$ 315,644	$ 298,848	$ 16,796	$ -	$ 52,424	$ 69,220	$ -	$ -	$ 69,220	$ 52,424
1987-1988	$ 267,247	$ 355,150	$ (87,903)	$ -	$ 90,623	$ 2,720	$ -	$ -	$ 2,720	$ 90,623
1988-1989	$ 296,984	$ 320,701	$ (23,717)	$ -	$ 24,530	$ 813	$ -	$ -	$ 813	$ 24,530
1989-1990	$ 260,979	$ 307,808	$ (46,829)	$ -	$ 9,902	$ (36,927)	$ -	$ -	$ (36,927)	$ 9,902
1990-1991	$ 76,897	$ 143,732	$ (66,835)	$ -	$ 149,166	$ 45,404	$ -	$ -	$ 45,404	$ 149,166
1991-1992	$ 260,781	$ 325,501	$ (64,720)	$ -	$ 55,373	$ 36,057	$ -	$ -	$ 36,057	$ 55,373
1992-1993	$ 300,989	$ 321,771	$ (20,782)	$ -	$ 14,550	$ 50,607	$ -	$ -	$ 50,607	$ 14,550
1993-1994	$ 307,989	$ 333,976	$ (25,987)	$ -	$ 9,315	$ 59,922	$ -	$ -	$ 59,922	$ 9,315
1994-1995	$ 255,022	$ 294,680	$ (39,658)	$ 15,000	$ 20,000	$ (4,658)	$ 20,000.00	$ -	$ (4,658)	$ 55,000
1995-1996	$ 389,621	$ 366,148	$ 23,473	$ 15,000	$ -	$ 38,473	$ 20,000.00	$ -	$ 38,473	$ 35,000
1996-1997	$ 274,415	$ 324,342	$ (49,927)	$ 15,000	$ 35,000	$ 73	$ 30,000.00	$ -	$ 73	$ 80,000
1997-1998	$ 290,445	$ 323,365	$ (32,920)	$ 15,000	$ 20,000	$ 2,080	$ 30,000.00	$ -	$ 2,080	$ 65,000
1998-1999	$ 253,879	$ 336,307	$ (82,428)	$ 15,000	$ 67,000	$ (428)	$ 30,000.00	$ 34,806	$ 34,378	$ 112,000
1999-2000	$ 303,676	$ 313,438	$ (9,762)	$ 25,000	$ -	$ 15,238	$ 30,000.00	$ 657	$ 15,895	$ 55,000
2000-2001	$ 519,730	$ 432,025	$ 87,705	$ 25,000	$ -	$ 112,705	$ 30,000.00	$ 12,984	$ 125,689	$ 55,000
2001-2002	$ 402,122	$ 409,374	$ (7,252)	$ 25,000	$ -	$ 17,748	$ 50,000.00	$ 54,956	$ 72,704	$ 75,000
2002-2003	$ 486,019	$ 481,818	$ 4,201	$ 25,000	$ -	$ 29,201	$ 70,000.00	$ 54,519	$ 83,720	$ 95,000
2003-2004	$ 478,530	$ 509,562	$ (31,032)	$ 25,000	$ -	$ (6,032)	$ 60,000.00	$ 38,687	$ 32,655	$ 85,000
2004-2005	$ 485,578	$ 517,084	$ (31,506)	$ 25,000	$ -	$ (6,506)	$ 70,000.00	$ 56,561	$ 50,055	$ 95,000
2005-2006	$ 398,879	$ 441,554	$ (42,675)	$ 25,000	$ 32,539	$ 14,864	$ 70,000.00	$ 8,388	$ 23,252	$ 127,539
2006-2007	$ 434,929	$ 444,370	$ (9,441)	$ 25,000	$ 11,474	$ 27,033	$ 70,000.00	$ 23,328	$ 50,361	$ 106,474
2007-2008	$ 569,763	$ 558,650	$ 11,113	$ 35,000	$ -	$ 46,113	$ 70,000.00	$ 14,879	$ 60,992	$ 105,000
2008-2009	$ 599,938	$ 521,664	$ 78,274	$ 25,000	$ -	$ 103,274	$ 65,000.00	$ 23,018	$ 126,292	$ 90,000
2009-2010	$ 630,192	$ 563,257	$ 66,935	$ 20,000	$ -	$ 86,935	$ 35,000.00	$ 19,757	$ 106,692	$ 55,000
2010-2011	$ 758,835	$ 684,894	$ 73,941	$ 15,000	$ -	$ 88,941	$ 20,000.00	$ 33,054	$ 121,995	$ 35,000
2011-2012	$ 571,774	$ 628,943	$ (57,169)	$ -	$ -	$ (57,169)	$ -	$ 33,054	$ (24,115)	$ -
2012-2013	$ 680,632	$ 700,829	$ (20,197)	$ -	$ 15,000	$ (5,197)	$ -	$ 33,054	$ 27,857	$ 15,000
Average	$ 375,479	$ 390,477	$ (14,998)	$ 12,333	$ 24,851	$ 26,917	$ 25,667	$ 14,723	$ 41,640	$ 62,851
Cumulative Town Contribution 1981 - 2013										**$ 1,915,521**

Ragged Mountain Recreation Area

Summary of Revenue and Expenses

Actual Through FY13 and Budget Projections to FY16

8/16/13
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REVENUE	FY10 Actual	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Budget (Snowmaking, Lifts, Trails Completed Fall 2013)	FY15 Budget (New Lodge Completed Fall 2015)	FY16 Budget (1st Year of All New Facilities)
Lodge Rental	9,743	14,525	11,725	4,835	10,000	7,500	25,000
Daily Ski Tickets	152,598	193,403	105,608	187,163	162,000	198,000	217,800
Season Ski Tickets	189,419	204,053	191,892	180,216	190,000	215,250	226,013
Ski School Income	71,398	91,000	64,998	96,384	80,000	84,000	88,200
Ski Race Income	18,480	24,030	20,023	17,762	20,000	20,605	21,635
Gift Card Purchases	7,328	8,027	7,388	11,090	8,000	8,800	9,680
Summer Chairlift Income	5,734	5,977	9,608	7,856	10,000	1,000	1,000
Kitchen Lease	5,000	5,500	4,063	4,203	5,000	10,000	10,000
Tubing Tickets	12,500	13,494	11,871	10,991	12,000	5,000	5,500
Toboggan Tickets	4,250	6,642	405	4,390	5,000	5,500	6,050
Ski Rental Shop	50,618	61,478	43,043	67,661	60,000	81,193	85,253
Merchandise & Soda Sales	2,691	12,375	163	1,096	1,000	3,000	3,600
Miscellaneous	2,380	1,972	5,550	-10,467	0	0	0
Toboggan Nationals	66,081	75,001	85,959	71,050	85,000	87,125	89,303
Scholarship Funds	7,322	2,892	4,427	5,686	5,000	5,125	5,253
Town Matching Funds	20,000	0	0	15,000	15,000	0	0
Advertising Revenue	750	1,000	950	1,050	1,000	1,050	1,103
Locker Rentals	3,900	4,020	4,100	4,666	4,100	8,200	8,200
New Summer Revenue	0	0	0	0	0	37,220	50,550
Operating Revenue Totals	**630,192**	**725,389**	**571,773**	**680,632**	**673,100**	**778,568**	**854,139**

EXPENSE	FY10 Actual	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Budget	FY15 Budget	FY16 Budget
Administration	141,470	**167,175**	162,551	133,966	164,333	180,953	230,131
Lodge	22,921	22,480	19,711	29,451	20,834	25,332	32,205
Maintenance Shop	5,209	5,600	5,671	5,261	5,600	5,905	6,229
Alpine Operations	327,704	327,499	365,994	451,232	404,863	422,051	444,605
Rental Shop	26,956	26,072	46,757	37,685	32,192	34,343	35,313
Toboggan	35,087	28,459	38,729	36,861	37,750	38,813	39,909
Tubing	3,684	4,306	5,646	6,372	7,459	3,230	3,230
New Summer Expense	0	0	0	0	0	17,386	26,509
Operating Expense Totals	**563,031**	**581,590**	**645,059**	**700,828**	**673,031**	**728,012**	**818,129**

Net Operating Income	**67,161**	**143,799**	**-73,286**	**-20,196**	**69**	**50,556**	**36,010**

Dept/Div: 70-01 Administration

	Account	FY10 Actual	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Budget	Snowmaking, Lifts, Trails Completed Fall 2014 FY15 Budget	New Lodge Completed Fall 2015 FY16 Budget
7001-0101	Full Time Salaries	49,906	50,406	50,966	31,037	52,495	54,070	85,692
7001-0105	Part Time Salaries	11,426	15,345	16,500	20,489	16,995	17,505	10,530
7001-0501	FICA & Medicare	4,692	5,025	5,161	5,056	5,316	5,475	7,361
7001-0505	Retirement/ICMA	1,397	1,764	2,327	2,518	2,397	2,469	3,708
7001-0510	Medical Insurance	14,604	15,838	16,886	10,796	17,730	18,617	37,547
7001-1001	Office Supplies	689	2,463	1,414	3,207	1,600	1,760	1,936
7001-1005	Dues & Publications	1,532	1,595	2,298	2,469	2,500	2,563	2,627
7001-1007	Ticket Supplies	5,079	9,974	1,014	3,980	6,000	5,000	4,000
7001-1201	Mileage	912	1,481	805	1,093	1,000	1,025	1,051
7001-1202	Professional Development	2,359	85	1,928	1,807	2,000	2,050	2,101
7001-1205	Uniforms/Clothing	167	6,248	376	267	300	4,000	4,000
7001-1215	Marketing	6,057	7,313	8,119	8,836	8,000	12,000	13,200
7001-1520	Communications	1,980	2,106	2,618	1,850	2,000	2,050	2,101
7001-2501	General Liability Insurance	27,797	29,289	35,352	26,314	30,000	33,000	33,000
7001-3001	General Legal	14	2,117	243	0	300	300	300
7001-3011	Printing	1,489	1,716	1,720	1,509	1,700	1,870	2,057
7001-3024	Credit Card Fees	11,090	13,722	11,958	12,419	12,000	13,200	14,520
7001-3037	Computer Services	280	688	2,866	319	2,000	4,000	4,400
Total Administration		141,470	167,175	162,551	133,966	164,333	180,953	230,131

7001-0101 Full Time Salaries: General Manager, Admin Assist, Mktg Mgr beginning fall of FY16
7001-0105 Winter AA: 14 wks x 30 hrs/wk x $14 plus Mktg/Events Mgr: 26 wks x 22hrs/wk then becoming full time in spring 2016
7001-0505 add Mktg Mgr in FY16
7001-0510 add Mktg Mgr in FY16
7001-1005 NSAA, NESAC, Ski Maine, SAM magazine, USSA
7001-1007 Ticket system contract, supplies for season pass machine, ticket stock every other year.
7001-1201 local mileage, plus 2 conference/trainings. Increased mileage costs.
7001-1202 Conferences/trainings - 3 staff to Northeast Winter Sports Summit
7001-1205 New uniforms every 4 years plus annual repair/replacements
7001-1215 radio, print media, partnerships, ski resort services: increased marketing projected with new facility.
7001-1520 telephone
7001-2501 ski area insurance: increased cost based on skier days.
7001-3008 training tapes and booklets: general safety, customer service, lifts, snowmobiles, etc.
7001-3011 brochures, comp tix, tubing and toboggan tix
7001-3024 credit card fees: 10% increase in FY15 and FY16
7001-3037 services for IT equipment: ticketing, office computers, web cam, routers, etc. Additional ticketing terminal in FY15.

Dept/Div: 70-05 Lodge Expenses

	Account	FY10 Actual	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Budget	FY15 Budget	FY16 Budget
7005-0105	Part Time Salaries	2,055	2,854	2,556	9,869	2,633	2,633	5,265
7005-0501	FICA & Medicare	157	218	196	755	201	201	403
7005-1006	Supplies Cleaning & Bldg	816	745	0	814	800	800	1,200
7005-1070	Vending Products and Merchanc	1,045	0	0	0	0	1,500	1,800
7005-1501	Electricity	2,591	2,647	2,507	2,943	2,700	5,400	5,562
7005-1505	Heat	4,474	6,115	6,767	7,457	7,000	7,700	9,625
7005-1525	Kitchen Propane	235	287	320	532	350	385	424
7005-2020	Equipment	47	0	470	0	0	500	500
7005-2030	Building Maintenance	3,850	5,782	4,092	3,608	4,000	3,000	3,000
7005-2032	Building Improvements	3,432	0	70	23	0	0	0
7005-2070	Parking Lot Maintenance	215	88	0	0	0	0	500
7005-3014	Cleaning Contracted Services	1,181	868	600	429	500	500	1,000
7005-3032	Trash Removal	2,706	2,759	2,010	2,898	2,500	2,563	2,627
7005-3035	Security Services	117	117	123	123	150	150	300
Total Lodge		22,921	22,480	19,711	29,451	20,834	25,332	32,205

7005-0105 lodge cleaning staff: new lodge requires increased custodial.
7005-1006 supplies cleaning & bldg: increase with new lodge
7005-1070 soda, misc logo items (soda machine not used two winters). Projected vending and logo product sales increase.
7005-1501 projected increase with new lodge less than square footage increase
7005-1505 heat: new building projected to be more efficient and use non-oil heat source
7005-1525 kitchen propane primarily paid by winter food vendor
7005-2020 equipment repair/replacement
7005-2030 new larger building should require little repair and maintenance initially
7005-2032 building improvements: minimal with new facility
7005-2070 Misc repair of gravel parking lot. Additional costs with new landscaping.
7005-3014 Annual professional carpet cleaning. Increases with new lodge.
7005-3032 trash removal
7005-3035 security services double with new building

Dept/Div: 70-10 Maintenance Shop

	Account	FY10 Actual	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Budget	FY15 Budget	FY16 Budget
7010-1015	Shop Supplies	947	500	1,037	571	800	880	968
7010-1501	Electricity	2,017	2,000	1,635	2,014	2,000	2,100	2,205
7010-1505	Heat	2,220	3,000	2,151	2,651	2,500	2,625	2,756
7010-2030	Building Maintenance	25	100	848	25	300	300	300
Total Maintenance Shop		5,209	5,600	5,671	5,261	5,600	5,905	6,229

Dept/Div: 70-15 Snow Bowl/Alpine

	Account	FY10 Actual	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Budget	FY15 Budget	FY16 Budget
7015-0101	Full Time Salaries	56,992	60,333	47,752	45,271	49,185	50,661	52,180
7015-0105	Part Time Salaries	11,722	9,000	7,041	12,536	8,000	8,240	8,487
7015-0140	Ski School Labor	36,177	35,000	43,471	54,145	50,000	55,000	60,500
7015-0141	Ski Patrol Labor	14,553	15,000	11,985	18,810	18,000	18,540	19,096
7015-0142	Ski Race Labor	5,046	5,000	8,877	10,477	9,000	9,900	10,890
7015-0143	Ticket Sales Labor	8,278	8,500	7,687	9,430	8,500	10,625	10,944
7015-0144	Terrain Park Labor	5,597	5,000	7,774	8,053	8,000	8,240	8,487
7015-0145	Groomer Labor	7,929	8,000	9,345	12,447	10,000	10,300	10,609
7015-0146	Lift Operators	30,957	30,000	45,628	54,280	47,000	48,410	49,862
7015-0147	Snowmaking Labor	11,967	15,000	14,564	19,396	15,000	15,450	15,914
7015-0501	FICA & Medicare	14,469	14,599	15,616	18,901	17,035	18,005	18,893
7015-0505	Retirement/ICMA	1,896	1,689	3,149	3,869	3,243	3,340	3,440
7015-0510	Medical Insurance	19,593	21,078	30,781	31,409	35,000	36,750	38,588
7015-1001	Office	1,377	500	1,700	1,000	1,500	500	500
7015-1013	Safety Equipment	251	300	75	578	200	220	242
7015-1014	Gas/Diesel/Oil	6,903	5,000	12,496	19,251	15,000	15,750	16,538
7015-1015	Shop Supplies	297	500	16	302	200	220	242
7015-1071	Ski Race Supplies	-3,444	2,500	2,430	3,213	2,500	2,750	3,025
7015-1072	Ski Patrol Supplies	2,629	2,000	1,539	2,004	2,000	2,200	2,420
7015-1073	Ski School Supplies	484	500	2,174	1,099	1,000	1,100	1,210
7015-1202	Professional Development	2,832	2,000	1,048	2,016	2,500	2,500	2,500
7015-1501	Electricity	14,455	8,000	8,609	7,135	9,000	10,350	11,903
7015-1504	Snowmaking Electricity	32,957	40,000	36,689	44,705	38,000	39,900	41,895
7015-2005	Vehicle Maintenance	8,820	15,000	7,656	34,262	20,000	19,000	20,900
7015-2071	Lift Repair Maintenance	23,679	10,000	14,971	22,189	18,000	10,000	10,500
7015-2072	Equipment Maintenance	118	500	158	630	500	1,000	1,100
7015-2073	Snowmaking Maintenance	4,607	5,000	9,501	4,037	8,000	8,400	8,820
7015-2074	Trail Maintenance	5,667	5,000	11,551	6,464	6,000	12,000	12,000
7015-2075	Mountain Buildings	119	500	364	1,096	500	500	500
7015-2076	Terrain Park Supplies	777	2,000	1,347	2,227	2,000	2,200	2,420
Total Snow Bowl /Alpine		327,704	327,499	365,994	451,232	404,863	422,051	444,605

7015-0101 general labor for full time, year round staff. This is reallocated during daily operations based on need.
7015-0105 misc part time labor not attributed to a specific dept (equip maintenance, parking lot, shop work, etc)
7015-1040 ski school: projected growth with new facility
7015-0141 2 paid patrollers daily, plus volunteers daily, plus 100 hrs Patrol Director time
7015-0142 race program coaching, race timing
7015-0143 includes Ski School Desk coverage. Increase projected with additional part time ticket desk in new lodge.
7015-0144 one terrain park ranger on duty whenever terrain park is open
7015-0145 groomer labor: time heavily covered by full time staff. Increase required for additional trails with snowmaking.
7015-0146 lift operators: includes some fulltime staff. 33% increase with additional chairlift and tubing lift.
7015-0147 snowmaking labor: 20% increase projected with additional snowmaking terrain
7015-0505 retirement/icma: for full time personnel
7015-0510 medical insurance: 5% increased insurance rates
7015-1014 gas/diesel/oil for grooming machines, snowmobiles, trucks: increase due to expanded grooming, plowing
7015-1015 misc shop supplies
7015-1071 ski race supplies: gates. Timing equipment, awards, tools
7015-1202 spring ski mechanics clinic for 3 staff
7015-1501 electricity (non-snowmaking): 15% increase with new lifts and lighting in FY15 and 15% increase for new lodge in FY16
7015-1504 electricity used in snowmaking (primarily): 40% increase with expanded snowmaking terrain and some efficiency savings
7015-2005 vehicle maintenace: trucks, snowmobiles, ATV's, grooming machines. FY 2011-2013 avg in FY2015, then 10% increase.
7015-2071 lift maintenance: 50% reduction projected with new lifts
7015-2073 snowmaking maintenance: hoses, nozzels, pump and compressor maintenance, torch propane, headlamps, nucleator
7015-2074 trail maintenance: mowing, drainage work, signs, tree trimming
7015-2072 mountain buildings: lift buildings, patrol summit
7015-2076 terrain park tools, maintenance supplies for TP elements, materials for new elements

Dept/Div: 70-20 Snow Bowl/Rental Shop

Account		FY10 Actual	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Budget	FY15 Budget	FY16 Budget
7020-0101	Full Time Salaries	7,510	7,210	7,437	1,411	0	0	0
7020-0105	Part Time Salaries	10,943	10,000	12,742	20,103	19,500	20,085	20,688
7020-0501	FICA & Medicare	1,412	1,317	1,544	1,646	1,492	1,537	1,583
7020-0505	Retirement/ICMA	367	345	631	714	700	721	743
7020-1270	Rental Shop Supplies	1,119	1,000	2,287	736	1,500	3,000	3,300
7020-2020	Equipment Maintenance	527	200	1,018	723	1,000	1,000	1,000
7020-3530	SB Rental Shop Equipment	5,078	6,000	21,098	12,352	8,000	8,000	8,000
Total Snow Bowl Rental Shop		26,956	26,072	46,757	37,685	32,192	34,343	35,313

7020-0101 full time salary is a portion of one year round staff salary
7020-0105 seasonal rental shop staff
7020-1270 Misc supplies: tape, tools, spare parts. Increase when equipment tuning and repair operations begin with new lodge.
7020-3530 Rental equipment inventory turnover

Dept/Div: 70-25 Toboggan Chute

	Account	FY10 Actual	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Budget	FY15 Budget	FY16 Budget
7025-0105	Part Time Salaries	6,508	6,000	10,326	13,562	10,636	10,955	11,284
7025-0501	FICA & Medicare	498	459	790	1,037	814	838	863
7025-1223	Toboggan championship expens	25,190	20,000	26,385	18,076	24,000	24,720	25,462
7025-2078	Chute Maintenance	1,891	1,000	228	3,186	1,300	1,300	1,300
7025-4446	Tobbogan Chute Reserve	1,000	1,000	1,000	1,000	1,000	1,000	1,000
Total Toboggan Chute		35,087	28,459	38,729	36,861	37,750	38,813	39,909

7025-1223 Toboggan National Championship event expenses
7025-2078 annual chute maintenance (supported by volunteers)
7025-4446 funds put in reserve for eventual chute replacement

Dept/Div: 70-30 Tubing Hill

	Account	FY10 Actual	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Budget	FY15 Budget	FY16 Budget
7030-0105	Part Time Salaries	3,422	4,000	5,082	5,919	6,000	3,000	3,000
7030-0501	FICA & Medicare	262	306	389	453	459	230	230
7030-1272	Tubes & Repair	0	0	175	0	1,000	0	0
Total Tubing Hill		3,684	4,306	5,646	6,372	7,459	3,230	3,230

Note: Tubing Hill to be relocated in initial phase of RMRA Redevelopment on north side of area.

New Summer Expenses

	Account	FY10 Actual	FY11 Actual	FY12 Actual	FY13 Actual	FY14 Budget	FY15 Budget	FY16 Budget
	Activity Manager	0	0	0	0	0	5,400	5,562
	Activity Assistant	0	0	0	0	0	0	3,600
	Marketing/Events Manager	0	0	0	0	0	0	5,000
	Summer Lift Operators	0	0	0	0	0	1,152	1,187
	FICA and Medicare	0	0	0	0	0	884	1,174
	Chairlift Operation	0	0	0	0	0	1,200	1,236
	Bike Patrol Supplies	0	0	0	0	0	500	500
	Bike Event Costs	0	0	0	0	0	2,500	2,500
	Canoe Supplies	0	0	0	0	0	250	250
	Ticket Supplies	0	0	0	0	0	500	500
	Vending and Souvenirs	0	0	0	0	0	2,000	2,000
	Marketing Materials/Ads	0	0	0	0	0	3,000	3,000
Total New Summer Expenses		**0**	**0**	**0**	**0**	**0**	**17,386**	**26,509**

Note: FY14 summer activities represent only 3 months in budget

- Activity Manager/Trail Chief: 30 hrs/wk x 12 wks x $15/hr
- Activity Assistant/Trail Crew: 30 hrs/wk x 12 wks x $10/hr inFY 16
- Mktg/Events Manager: $35,000 annual salary with benefits beginning FY16 (85% shown in Snow Bowl Admin expense above)
- Lift Operators: 12 days x 8 hrs/day x 3 ppl x $12/hr
- Chairlift Expenses: electric, maintenance, signs
- Bike Patrol Expense: uniforms, safety gear
- Mountain Bike Event marketing, supplies, awards, etc.
- Canoe Supplies: replacement pfds, paddles, canoe repair
- Disc Golf Supplies: discs, score cards
- Ticket Supplies: tickets for various activities
- Vending and Souvenirs: snacks, souvenirs
- Marketing: ads, brochures for summer events

General Assumptions for New Summer Activities:

- Chairlift operates weekends July-Sept (24 days possible, 12 actual)
- Activity Manager and Assistant oversee weekend activities, ticket sales, etc
- Summer Fee Activities operate July – Aug Canoe Livery, Chairlift on weekends
- New income and expenses are in addition to existing Parks & Rec budget

Expense Totals	**563,031**	**581,590**	**645,059**	**700,828**	**673,031**	**728,012**	**818,129**

CAMDEN SELECT BOARD HANDOUT 4/8/2013

3/15/11

Ragged Mountain Recreation Area Redevelopment

Project Cost Estimate

	Original Estimate 8/29/2008				Update March 2011		
	estimated units	unit	unit price	total	total	+/-	notes
Professional Services							
Legal	150	hours	$ 150	$ 22,500	$ 2,500	$ (20,000)	town attorney
Landscape Architecture							
Concept Plan	100	hours	$ 125	$ 12,500	$ 12,500	$ -	TJD
Final Plan	350	hours	$ 125	$ 43,750	$ 43,750	$ -	TJD
Civil Engineering							
Survey	120	hours	$ 100	$ 12,000	$ 12,000	$ -	
Drainage	80	hours	$ 100	$ 8,000	$ 25,000	$ 17,000	Gartley &
Utilities	80	hours	$ 100	$ 8,000	$ 25,000	$ 17,000	Dorsky
Soils	38	hours	$ 100	$ 3,800	$ 6,000	$ 2,200	Geotech Sub
Architecture							
Lodge design	2200	hours	$ 125	$ 275,000	$ 292,100	$ 17,100	Revised SBA
Lodge construction	360	hours	$ 125	$ 45,000	$ 39,600	$ (5,400)	w/ CM
Fundraising							
Feasibility study	300	hours	$ 75	$ 22,500	$ 22,500	$ -	BHC
Campaign	1600	hours	$ 75	$ 120,000	$ 120,000	$ -	RMRAF
Subtotal Professional Services				**$ 573,050**	**$ 600,950**	$ 27,900	
Civil/Site Improvements							
Access Road	1400	sy	$ 25	$ 35,000	$ 87,775	$ 52,775	full pave
Main Parking	10000	sy	$ 8	$ 80,000	$ 51,625	$ (28,375)	gravel only
New parking	1600	sy	$ 25	$ 40,000	$ 42,450	$ 2,450	chute area
Pavement							
Entrance/Exit Loop	5000	sy	$ 13	$ 62,500	$ 15,300	$ (47,200)	plaza/entry pave
Parking	800	sy	$ 13	$ 10,000	$ -	$ (10,000)	
Sidewalks	0	sy	$ 13	$ -	$ 16,925	$ 16,925	around lodge
Subsurface Disposal System	1	ls	$ 12,000	$ 12,000	$ 292,000	$ 280,000	per G&D
Underground Utilities							
Electric	800	lf	$ 20	$ 16,000	$ 176,350	$ 160,350	per Bartlett
Telephone/CATV	800	lf	$ 15	$ 12,000	$ -	$ (12,000)	in Electric
Water	300	lf	$ 50	$ 15,000	$ 3,500	$ (11,500)	waterline only
Sewer	150	lf	$ 50	$ 7,500	$ -	$ (7,500)	in SDS above
Propane	100	lf	$ 15	$ 1,500	$ 1,750	$ 250	
Stormwater Management	0	ls	$ -	$ -	$ 105,100	$ 105,100	
General Grading	6000	sy	$ 5	$ 30,000	$ 66,000	$ 36,000	
Building Exc/Backfill	0	cy	$ 15	$ -	$ 35,000	$ 35,000	
Loam & Seed	4000	sy	$ 13	$ 50,000	$ 41,600	$ (8,400)	
Site Lighting	12	ea	$ 2,000	$ 24,000	$ 14,000	$ (10,000)	
Landscaping	1	ls	$ 75,000	$ 75,000	$ 29,200	$ (45,800)	
Remove Existing Lodge	1	ls	$ -	$ -	$ 23,350	$ 23,350	
Subtotal Civil/Site Improvements				**$ 470,500**	**$ 1,001,925**	$ 531,425	

Ragged Mountain Recreation Area Redevelopment
Project Cost Estimate

3/15/11

	Original Estimate 8/29/2008				Update March 2011		
	estimated units	unit	unit price	total	total	+/-	notes
Summer Facility Improvements							
Multi Use Trails	1	ls	$ 50,000	$ 50,000	$ 70,000	$ 20,000	per Jeff K
Waterfront	1	ls	$ 10,000	$ 10,000	$ -	$ (10,000)	
Bicycle Pump Track (match $)	1	ls	$ 5,000	$ 5,000	$ -	$ (5,000)	
Subtotal Summer Facility Improvements				**$ 65,000**	**$ 70,000**	$ 5,000	
Winter Facility Improvements							
Triple/Quad Chairlift	1	ls	$ 750,000	$ 750,000	$ 886,000	$ 136,000	Stevens Engr,
Beginner Conveyor Lift	1	ls	$ 85,000	$ 85,000	$ 14,700	$ (70,300)	Fitzy, G. Kruger
Shorten Double Chairlift	1	ls	$ 200,000	$ 200,000	$ 388,000	$ 188,000	Ski Lifts Unlimited
Tubing Lift	1	ls	$ 20,000	$ 20,000	$ -	$ (20,000)	
Trail Construction	18.8	acre	$ 10,000	$ 188,000	$ 188,000	$ -	Horizons, Fitzy
Snowmaking	22	acre	$ 45,000	$ 990,000	$ 990,000	$ -	Fitzy, Snomatic
Trail Lighting	1	ls	$ 40,000	$ 40,000	$ 122,000	$ 82,000	Fitzy, Jeff
Planning, Design, Engineering, Permitting							
5% of other costs				$ 113,650	$ 65,000.00	$ (48,650)	
Subtotal Winter Facility Improvements				**$ 2,386,650**	**$ 2,653,700**	$ 267,050	
New Main Lodge							
Building							
Excavation/Backfill	2000	cy	$ 15	$ 30,000	$ -	$ (30,000)	
Main Level Frame & Finish	7000	sf	$ 250	$ 1,750,000	$ 2,000,000	$ 250,000	
Lower Level	6000	sf	$ 125	$ 750,000	$ -	$ (750,000)	
Decks	3000	sf	$ 40	$ 120,000	$ -	$ (120,000)	
Masonry	1	ls	$ 85,000	$ 85,000	$ -	$ (85,000)	
Elevator	1	ls	$ 75,000	$ 75,000	$ -	$ (75,000)	
Kitchen	1	ls	$ 100,000	$ 100,000	$ -	$ (100,000)	
Construction Manager	1	ls	$ -	$ -	$ 100,000	$ 100,000	
Furnishings							
Seating for 250	1	ls	$ 20,000	$ 20,000	$ 20,000	$ -	
Offices	1	ls	$ 12,000	$ 12,000	$ 12,000	$ -	
Storage Cubes/Lockers	1	ls	$ 10,000	$ 10,000	$ 10,000	$ -	
Service Counters	1	ls	$ 8,000	$ 8,000	$ 8,000	$ -	
Childcare	1	ls	$ 10,000	$ 10,000	$ -	$ (10,000)	
First Aid/ Patrol	1	ls	$ 15,000	$ 15,000	$ 15,000	$ -	
Signage	1	ls	$ 10,000	$ 10,000	$ 10,000	$ -	
Subtotal Main Lodge				**$ 2,995,000**	**$ 2,175,000**	$ (820,000)	
Project Totals				**$ 6,490,200**	**$ 6,501,575**	$ 11,375	

RMRA Land and Trail Projects

Summer Facility Improvements

Original Budget	Proposed Budget	Item	Notes
$ 50,000	$ 50,000	Multi Use Trails	Cost of John Morton designed Nordic Ski/MTB trail. Total cost estimate $100,000. Balance covered by $35,000 RTP grant. Additional $15-20,000 sought.
$ 10,000	$ 10,000	Waterfront	Nothing specific in plan.
$ 5,000	$ -	Bicycle Pump Track	No funds required in Redevelopment Project
$ 65,000	**$ 60,000**	**Total Summer Improvements**	

Winter Facility Improvements

				Without Tubing or Moving Double Chair
$ 750,000	$ 886,059	Triple Chairlift	(See Breakdown on Attached Tab)	$ 886,059
$ 85,000	$ -	Beginner Conveyor Lift		$ -
	$ 14,700	Relocate Handle Tow	Relocate Handle Tow to Beginner Slope	$ 14,700
$ 200,000	$ 387,960	Double Chairlift (shorten & relocate)		$ 343,100
$ 20,000	$ -	Tubing Lift	Eliminate Tubing Entirely (could be added in future: $100,000)	$ -
$ 188,000	$ 250,000	Trail Construction	Based on Rough Estimate from Royal Trail Works.	$ 200,000
$ 990,000	$ 1,065,442	Snowmaking	Based on Snomatic Plan. See spreadsheet for additional options.	$ 1,005,442
$ 40,000	$ 122,000	Lighting	Bare bones lighting plan (no tubing, Spinnaker, Northeaster)	$ 90,000
$ 113,650	$ 70,000	Design, Permitting, Engineering		$ 70,000
$ 2,386,650	**$ 2,796,162**	**Total Winter Improvements**		**$ 2,609,302**

Triple Chairlift

Original Budget	Updated Budget 11/30/10	Item
	$ 110,000	Purchase Triple Chair from Shawnee Peak
	$ 8,108	Prelim Engineering
	$ 35,031	Transport Lift, Fall 2010 (see breakdown on separate sheet)
	$ 3,000	Transport Remainder of Lift (JK estimate)
	$ 259,500	Purchase/Fab Additional Components
	$ 36,000	Final Engineering
	$ 40,000	Clearing, Grading, Roadwork (3,900 feet/9 acres)
	$ 50,000	Helicopter Mobilization - 2 jobs
	$ 35,000	Helicopter Hourly - 10 hrs
	$ 12,000	Base and Summit Site Work/Grading/Erosion Control
	$ 10,000	Tower/Terminal Foundation Blasting (8 of 19 for 80 cy)
	$ 35,000	Terminal Foundation Concrete form and pour
	$ 3,400	Anchor Bolts and Grout
	$ 15,000	Equipment Rental (crane and all terrain forklift)
	$ 4,000	Fuel for Equipment
	$ 8,000	Electrical Disconnect and Distribution Panels at Drive Terminal
	$ 10,000	Rewire Drive Terminal
	$ 90,520	Installation Labor
	$ 18,000	Lodging and Food
	$ 25,000	Miscellaneous Fabrication Work
	$ 22,000	Paint Full Lift and Towers
	$ 15,000	Contractor Mobilization
	$ 7,500	Drive Terminal Operator Station
	$ 9,000	Return Terminal Ramp and Operator Station
	$ 25,000	Contingency
$ 750,000	**$ 886,059**	**Total Estimated Cost of Installed Triple Chairlift as of 11/30/10**

Chairlift Disassembly and Shipping Costs

Date	Amount	Company	Description
9/21/10	$ 66	Land Air Express	Tool Delivery from McMaster-Carr to Shawnee Peak
9/21/10	$ 95	Grainger	Plastic Pails for Chair Parts Storage
9/21/10	$ 748	McMaster-Carr	Banding Machine and Supplies
9/30/10	$ 153	Grainger	Stretch Wrap
10/5/10	$ 2,652	United Rentals	Forklift Rental at Shawnee Peak
10/6/10	$ 20	EBS	Misc. Supplies for Chairlift Storage
10/6/10	$ 17	EBS	Misc. Supplies for Chairlift Storage
10/6/10	$ 7	EBS	Misc. Supplies for Chairlift Storage
10/21/10	$ 9,150	Cote Crane	Transport and Crane for Motor House and Bull Wheels
10/24/10	$ 235	Scotsman	Storage Container Delivery and 1 Month Rent. ($85/mo)
10/26/10	$ 403	Viking	Hemlock Beams for Motor Room and Bull Wheel Storage
11/2/10	$ 2,462	United Rentals	Forklift Rental at Shawnee Peak
11/4/10	$ 51	EBS	2x4's for lift component storage
11/9/10	$ 61	EBS	2x4's for lift component storage
11/9/10	$ 2,918	Shawnee Peak	Lodging for George Kreuger at Shawnee Peak (this will be reduced somewhat)
11/12/10	$ 940	Eagle Rental	Forklift Rental in Camden
11/12/10	$ 85	Scotsman	Storage Container Monthly Lease
11/16/10	$ 12,083	Ski Lifts Unlimited	Loading Trucks with Lift, Contractors to Disassemble Lift, Napa Receipts
11/15/10	$ 2,700	C&W Transport	Shipping Lift Equipment to Camden and Shawnee Peak Storage Area
11/17/10	$ 79	McMaster-Carr	Sling for Unloading Lift Parts
11/17/10	$ 107	United Rentals	Diesel Fuel for Forklift Rental
	$ 35,031	**Total Triple Chair Shipping as of 12/1/10**	

Double Chairlift Costs

Based on Estimates from George Krueger, Ross Stevens and Bill Fitzcharles. Interpreted by Jeff Kuller.

Original Budget	Updated Budget 11/30/10	Item	Notes	Cost With Shortening Double Chair Only
	$ 25,000	Engineering ($75,000 estimate for all 4 lifts)		$ 25,000
	$ -	Mobilization of Installer from Colorado	Included in triple chair costs	$ -
	$ 10,000	Site Clearing Grading and Road Work	Jeff's estimate	$ 5,000
	$ 80,000	Labor - including removal of T-bars	Total labor estimate minus triple chair costs	$ 80,000
	$ 12,600	Lodging & Food	Includes triple chair lodging costs	$ 12,600
	$ 18,760	Concrete	Total budget minus triple chair budget	$ 7,000
	$ 6,600	Tower Grout Anchor Bolts and Re-bar	Total budget minus triple chair budget	$ 2,500
	$ 15,000	Crane and Forklift Rental	Total budget minus triple chair budget	$ 15,000
	$ 60,000	Electrical Work and Upgrade	Fitzy estimate: new drive, low voltage control, co	$ 60,000
	$ 30,000	Work Over and New Parts	Lifting frames, bullwheel retention device	$ 25,000
	$ 8,000	Painting Lift	Total budget minus triple chair budget	$ 8,000
	$ 4,000	Fuel for Equipment	Split between two lifts. Fitzy estimate.	$ 4,000
	$ 35,000	Roll Up Old Haul Ropes	Includes both T-bars	$ 35,000
	$ 10,000	Install New Haul Rope	this item included in triple chair labor	$ 10,000
	$ 25,000	Purchase New Haul Rope		$ 25,000
	$ 10,000	Drive Terminal Housing		$ -
	$ 13,000	Operator Terminal Stations and Ramps		$ 4,000
	$ 25,000	Contingency	Jeff's estimate based on triple chair	$ 25,000
$ 200,000	**$ 387,960**	**Cost of Relocated and Installed Double Chairlift**		**$ 343,100**

Snowmaking Expansion Plan - With FITZY Version 4/1/10

	Snomatic Proposal	Fitzy Plan	Notes on Fitzy Plan
Snowmaking Phase 1: Beginner and Novice Area, Upper Mtn, Tubing Area			
1 Pumphouse Expansion - additional water pump and bldg expansion	$286,500	$0	Do not add 2nd pump
2 Snowmaking Building Compressor Expansion - rented compressors, new bldg, pad	$160,000	$10,000	Rely on rental air compressors
3 Piping/Wiring - coverage for novice area, beginner area, upper mtn, tubing	$289,753	$289,753	
4 Valve Stations - new valve stations for summit and tubing area	$30,000	$30,000	
5 Guns and Hose - for above expansion	$342,950	$171,475	Reduce by 50%
Engineering/Permitting	$15,000	$10,000	Reduced engineering required
Contingency (15%)	$166,380	$75,184	
Sub Total Phase 1	**$1,290,583**	**$586,412**	
Snowmaking Phase 2: Spinnaker and Northeaster Trails			
1 Piping/Wiring - for Spinnaker and Northeaster trails	$347,923	$347,923	(no reduction)
2 Valve Stations - valve stations for Spinnaker and Northeaster trails	$8,000	$8,000	(no reduction)
3 Guns and Hose - for Spinnaker and Northeaster trails	$121,250	$60,625	Reduce by 50%
Engineering/Permitting	$0	$0	Already covered in Phase 1
Contingency (15%)	$71,576	$62,482	
Sub Total Phase 2	**$548,749**	**$479,030**	
Total Phase 1 & Phase 2:	**$1,839,332**	**$1,065,442**	
Original Snowmaking Budget 8/29/08	**$990,000**	**$990,000**	
Amount Over Original Budget	**$849,332**	**$75,442**	

Other Options	Further Reduced Snowmaking Costs
Remove Tubing Area Snowmaking (-$60,000)	$1,005,442
Further Reduce New Snow Guns and Hose (-$15,442)	$990,000
Remove Snowmaking on Spinnaker (-$179,529)	$810,471
Remove Snowmaking on Northeaster (-$176,394)	$634,077
Add Snowmaking Compressor Purchase (+$150,000 - 8 yr payback)	

Trail Lighting Budget

(does not include lodge or parking area)

Original Budget	Royal Electric	Location	Notes	Scaled Back Plan	Notes
	$ 92,000	Northeaster	21 poles in earth, 10 poles in ledge, 2 fixtures/pole, 500' underground wiring	$ -	No lighting on Northeaster
	$ 45,000	New Beginer Area	13 poles in earth, 2 poles in ledge, 2 fixtures/pole, 500' underground wiring	$ 45,000	
	$ 77,000	New Power to Top and Upper Lighting	21 poles in earth, 10 poles in ledge, interface with primary electrical system	$ 77,000	
	$ 85,000	Lights and Power for Tubing and Spinnaker	27 poles in earth, 2 fixtures/pole, 300' underground wiring, 12 pair comm cable. Includes Spinnaker trail.	$ -	Eliminate Tubing Area and Spinnaker lighting
$ 40,000	**$ 299,000**	**Total New Lighting**		**$ 122,000**	**Minimal Lighting Plan**

Note: Could save additional $32,000 if we locate the triple chair in the Big T-Bar line.

ALBERTSON
Builders & Services

Project Estimate Recap
Project: RMRAF lodge schematic phase

Note:
This is a preliminary estimate based on Stephen Blatt Architects drawings dated 6/8/11. Further pricing review will be required upon completion of design development drawings and construction documents.

		Base Estimate - as drawn		*Full basement option*		
Date:	**7/20/2011**	**SF:**	**8,196**		**SF:**	**10,848**
Phase	***Description***	***Estimate***	***$/SF***	***Estimate***	***Vs. Base***	***$/SF***
1001	General conditions	$ 103,505	$ 12.63	$ 103,505	$ -	$ 9.54
2001	Site work/landscape - NIC	$ -	$ -	$ -	$ -	$ -
2100	Building excavation, backfill, drainage	$ 80,000	$ 9.76	$ 95,000	$ 15,000	$ 8.76
3000	Concrete	$ 88,077	$ 10.75	$ 93,145	$ 5,069	$ 8.59
4000	Masonry	$ 18,144	$ 2.21	$ 18,144	$ -	$ 1.67
5001	Metals (steel frame deck, stairs and misc)	$ 54,940	$ 6.70	$ 87,817	$ 32,877	$ 8.10
6100	Rough carpentry/shell	$ 150,203	$ 18.33	$ 150,203	$ -	$ 13.85
6101	Great room roof frame allowances	$ 190,000	$ 23.18	$ 190,000	$ -	$ 17.51
6102	Exterior decks, walks and stairs	$ 58,041	$ 7.08	$ 58,041	$ -	$ 5.35
6200	Finish carpentry	$ 65,851	$ 8.03	$ 65,851	$ -	$ 6.07
7000	Foundation insulate/WP	$ 12,592	$ 1.54	$ 19,779	$ 7,187	$ 1.82
7100	Insulate structure	$ 14,850	$ 1.81	$ 19,747	$ 4,897	$ 1.82
7600	Roofing	$ 66,367	$ 8.10	$ 66,367	$ -	$ 6.12
8100	Interior doors/hardware	$ 14,525	$ 1.77	$ 14,525	$ -	$ 1.34
8200	Windows/exterior doors	$ 71,865	$ 8.77	$ 71,865	$ -	$ 6.62
9200	Drywall, metal studs and accoustic cielings	$ 51,250	$ 6.25	$ 53,350	$ 2,100	$ 4.92
9600	Flooring	$ 43,230	$ 5.27	$ 43,230	$ -	$ 3.99
9900	Painting	$ 73,764	$ 9.00	$ 73,764	$ -	$ 6.80
10000	Specialties	$ 14,595	$ 1.78	$ 14,595	$ -	$ 1.35
11500	Food Service Equipment/Appliances	$ 96,050	$ 11.72	$ 96,050	$ -	$ 8.85
12000	Furnishings	$ 42,330	$ 5.16	$ 42,330	$ -	$ 3.90
14001	Elevator	$ 70,000	$ 8.54	$ 70,000	$ -	$ 6.45
15100	Plumbing	$ 56,000	$ 6.83	$ 56,000	$ -	$ 5.16
15200	Sprinkler Systems	$ 19,769	$ 2.41	$ 26,166	$ 6,397	$ 2.41
15300	Heating and ventilation	$ 166,264	$ 20.29	$ 166,264	$ -	$ 15.33
16000	Electric/security	$ 132,132	$ 16.12	$ 132,132	$ -	$ 12.18
16001	Supplemental solar systems allow	$ 50,000	$ 6.10	$ 50,000	$ -	$ 4.61
Cost estimate		**$ 1,804,344**	**$ 220.15**	**$ 1,877,871**	**$ 73,527**	**$ 173.11**
CM fee:	8%	$ 144,348	$ 17.61	$ 150,230	$ 5,882	$ 13.85
Cost + fee		**$ 1,948,691**	**$ 237.76**	**$ 2,028,100**	**$ 79,409**	**$ 186.96**
Contingency 5%		$ 97,435	$ 11.89	$ 101,405	$ 3,970	$ 9.35
Recommended project budget		**$ 2,046,126**	**$ 249.65**	**$ 2,129,505**	**$ 83,379**	**$ 196.30**